

RESOLUTION NO. 34-2025

Introduced by Joe Dike

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH AXON ENTERPRISE, INC. FOR THE PURCHASE OF THREE (3) FLEET 3 ADVANCED VEHICLE CAMERAS AND DOOR TRIGGERS, SOFTWARE, AND RELATED EQUIPMENT FOR THE HURON POLICE DEPARTMENT IN AN AMOUNT NOT TO EXCEED FORTY-TWO THOUSAND SIX HUNDRED FIFTY AND 34/100 DOLLARS (\$42,650.34)

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF HURON, OHIO:

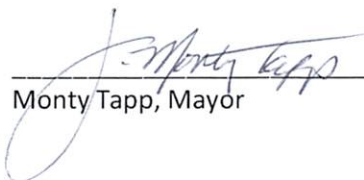
SECTION 1: That the City Manager is authorized and directed to enter into an agreement with Axon Enterprise, Inc. for the purchase of three (3) Fleet 3 Advanced vehicle cameras and door triggers, software, and related equipment for the Huron Police Department in an amount not to exceed Forty-Two Thousand Six Hundred Fifty and 34/100 Dollars (\$42,650.34); a copy of the agreement is attached hereto as Exhibit "A" and incorporated herein by reference.

SECTION 2: That this Council hereby finds and determines that all formal actions relative to the adoption of this Resolution were taken in an open meeting of the Council and that all deliberations of this Council and of its committees, if any, which resulted in formal action, were taken in meetings open to the public in full compliance with applicable legal requirements, including O.R.C. §121.22 of the Revised Code.

SECTION 3: This Resolution shall be in full force and effect from and immediately following its adoption.

ATTEST:


Clerk of Council


Monty Tapp, Mayor

ADOPTED:

22 APR 2025





Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-565733-45650.636JC

Issued: 12/24/2024

Quote Expiration: 12/24/2024

Estimated Contract Start Date: 06/01/2025

Account Number: 492662

Payment Terms: N30

Delivery Method:

SHIP TO		BILL TO		SALES REPRESENTATIVE		PRIMARY CONTACT	
Huron Police Dept. - OH 417 Main St Huron, OH 44839-1652 USA		Huron Police Dept. - OH 417 Main St Huron OH 44839-1652 USA Email:		Jason Churan Phone: Email: jchuran@axon.com Fax:		Terry Graham Phone: 419-433-5000 Email: terry.graham@huronohio.us Fax:	

Quote Summary

Program Length	60 Months
TOTAL COST	\$42,650.34
ESTIMATED TOTAL W/ TAX	\$42,650.34

Discount Summary

Average Savings Per Year	\$2,584.45
TOTAL SAVINGS	\$12,922.26

Payment Summary

Date	Subtotal	Tax	Total
May 2025	\$8,530.06	\$0.00	\$8,530.06
May 2026	\$8,530.07	\$0.00	\$8,530.07
May 2027	\$8,530.07	\$0.00	\$8,530.07
May 2028	\$8,530.07	\$0.00	\$8,530.07
May 2029	\$8,530.07	\$0.00	\$8,530.07
Total	\$42,650.34	\$0.00	\$42,650.34

Quote Unbundled Price:	\$55,572.60
Quote List Price:	\$45,859.80
Quote Subtotal:	\$42,650.34

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	3	60	\$308.53	\$254.57	\$236.75	\$42,615.00	\$0.00	\$42,615.00
A la Carte Hardware									
71210	AXON FLEET - DOOR TRIGGER HARDWARE - US	2			\$18.60	\$17.67	\$35.34	\$0.00	\$35.34
Total							\$42,650.34	\$0.00	\$42,650.34

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	3	1	05/01/2025
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICLE	3	1	05/01/2025
Fleet 3 Advanced	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	3	1	05/01/2025
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	3	1	05/01/2025
Fleet 3 Advanced	72049	AXON FLEET 3 - SIM INSERTION - TMO	3	1	05/01/2025
A la Carte	71210	AXON FLEET - DOOR TRIGGER HARDWARE - US	2	1	05/01/2025
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	3	1	05/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	3	06/01/2025	05/31/2030
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	3	06/01/2025	05/31/2030
Fleet 3 Advanced	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	3	06/01/2025	05/31/2030
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	6	06/01/2025	05/31/2030

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	3

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	3	05/01/2026	05/31/2030
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	3	05/01/2026	05/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	417 Main St	Huron	OH	44839-1652	USA

Payment Details

May 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	71210	AXON FLEET - DOOR TRIGGER HARDWARE - US	2	\$7.07	\$0.00	\$7.07
Year 1	Fleet3A	Fleet 3 Advanced	3	\$8,522.99	\$0.00	\$8,522.99
Total				\$8,530.06	\$0.00	\$8,530.06

May 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	71210	AXON FLEET - DOOR TRIGGER HARDWARE - US	2	\$7.07	\$0.00	\$7.07
Year 2	Fleet3A	Fleet 3 Advanced	3	\$8,523.00	\$0.00	\$8,523.00
Total				\$8,530.07	\$0.00	\$8,530.07

May 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	71210	AXON FLEET - DOOR TRIGGER HARDWARE - US	2	\$7.07	\$0.00	\$7.07
Year 3	Fleet3A	Fleet 3 Advanced	3	\$8,523.00	\$0.00	\$8,523.00
Total				\$8,530.07	\$0.00	\$8,530.07

May 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	71210	AXON FLEET - DOOR TRIGGER HARDWARE - US	2	\$7.07	\$0.00	\$7.07
Year 4	Fleet3A	Fleet 3 Advanced	3	\$8,523.00	\$0.00	\$8,523.00
Total				\$8,530.07	\$0.00	\$8,530.07

May 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	71210	AXON FLEET - DOOR TRIGGER HARDWARE - US	2	\$7.07	\$0.00	\$7.07
Year 5	Fleet3A	Fleet 3 Advanced	3	\$8,523.00	\$0.00	\$8,523.00
Total				\$8,530.07	\$0.00	\$8,530.07

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.